# **Discussion Materials**

### **Essex County, Virginia**



May 15, 2018





2	Topics for Discussion
3	Capital Improvement Plan Overview and Initiatives
8	Tax Supported Debt Profile
14	Key Next Steps
App	aendix
A	Existing Tax Supported Debt Details

### **Topics for Discussion**



- Capital Improvement Plan Overview and Initiatives
- Tax Supported Debt Profile
  - Key Debt Ratios
  - Debt Capacity
  - Debt Affordability
- Key Next Steps



# **Capital Improvement Plan Overview and Initiatives**

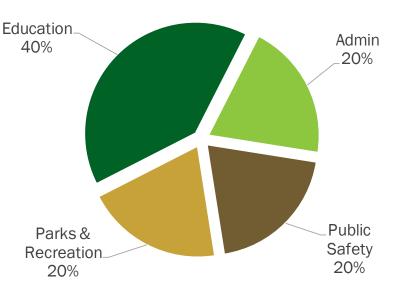
### **Capital Improvement Plan Overview**



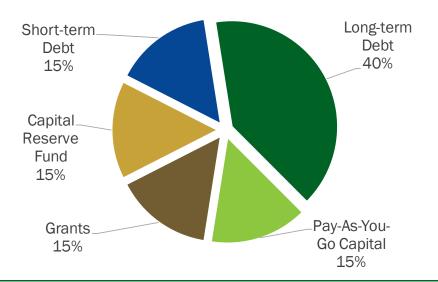
### Developing a Multi-Year Capital Improvement Plan ("CIP")

- Identify realistic capital and maintenance needs (not a wish list) including:
  - One-time and major capital items;
  - Ongoing capital needs (i.e., annual maintenance, rolling stock, etc.); and
  - Related operational costs.
- Assigning funding sources for all projects with a balanced approach of payas-you-go cash, grants, reserves and debt.
- Analyzing potential operating budget impacts associated with planned capital projects and identify existing revenues available:
  - Current Budgeted Debt Service Levels;
  - Annual recurring funding for vehicles, equipment, information technology, etc.;
  - Establish (or create) reserves/surpluses to be utilized to supplement or defray near-term (one to multiple years) of "peak requirements" that may only temporarily exceed current funding levels; and
  - Identifying and preserving current expenditures that will step-down in future years such that these are not absorbed into the operational-side of the budget.
- Coordinating the responsibilities and efforts of the Planning Commission, County Staff, and the County Board of Supervisors.
- Revisiting this process at regular intervals.
- Adopting a plan at the governing level.

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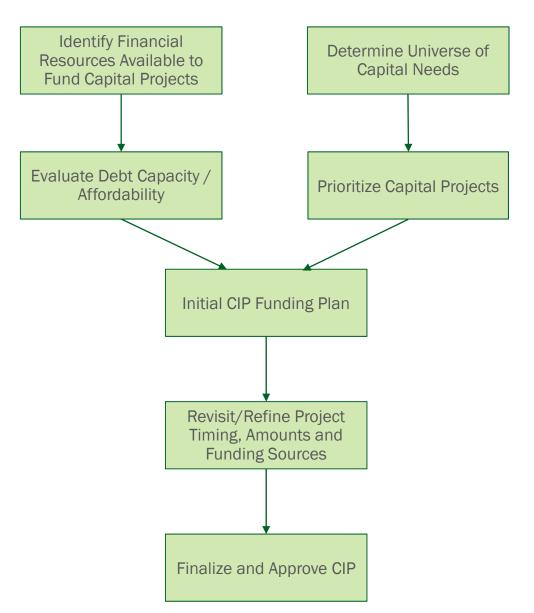


### Sample 5 Year CIP: Uses of Funds

## **Capital Improvement Plan Initiatives**



- The County is currently in the process of evaluating a long-term Capital Improvement Plan to identify and address future capital needs.
- The County could consider implementing a multi-step CIP
  Development process in order to achieve a balanced & fully funded
  CIP that addresses identified capital needs:
  - 1. Identify financial resources available to fund capital projects.
  - 2. Identify capital needs for the next 5-10 years.
  - 3. Determine funding capacity/affordability.
  - 4. Develop an initial CIP and Funding Plan.
  - 5. Revise CIP to maximize project funding within identified resources.
  - 6. Finalize and approve the CIP.
  - 7. Revisit CIP on an annual basis.



### Sample Project Request Document Project Summary Form

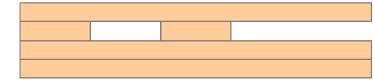


Project Title:		
Department: Project Manager:		
Project Description:	Comments: Describe the project in as much detail as possible. Include such information as the proposed use(s), location, size (sq feet), land acreage need for the facility or structure, and the estimated life of the project.	
Project Justification:	Comments: Explain in detail why the project is needed. In preparing this section you should consider the following questions (as applicable) as a guide. Please be specific with detailed facts and figures. Also indicate the source of your data.	
1.	What problem or service deficiency is this project designed to alleviate? To what extent will it alleviate the problem? Will it improve efficiency or effective o	ctiveness?
2.	What segment and size of the population will this project serve?	
3.	Will this project reduce or increase your annual operating cost in some way?	
4.	Is this project required by federal, state or local legislation?	
5.	Why is your proposed timetable appropriate? What effect could changing your timetable have on this project?	
Project Alternatives:	Comments: List any alternatives to this project that your department considered and rejected in favor of this project. Why did you reject them?	
Project Status/Updated:	Comments: This section is for ongoing projects formally approved by the Board of Supervisors. Provide any pertinent information about the status of an existing project, whether it is changing or not. If changes, why the change is occurring and what it will enhance.	
Relationship to other pr	Dects: Comments: Identify and explain any relationship this project has to the success of other projects. Indicate if this project is necessary to complete or make fully usable another major public improvement. Note if the schedule for completing this project is crucial to the success of another project.	
Explanation of Annual C	perating Costs and Operations Related to Project:	
	Comments: Explain the operating impact (costs and savings) that you indicate on the Project Cost Form above.	



	Current	1	2	3	4	5	6	7	8	9	10	
Project Cost Estimates	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	Total
Planning												\$0
Land Acquisition												\$0
Construction												\$0
Equip/Furnishings												\$0 \$0
Other												\$0
Contingencies												\$0
Project Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Operating Impact												
Personnel												\$0
Utilities												\$0
Operating Costs												\$0
Capital												\$0
Minus Savings												\$0
Net Additional Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0
Minus New Revenues												\$0
Operating Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Funding Available												
Grants												\$0
Donations												\$0
Other (Specify)												\$0
Funding Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Project Title: Start Date/Comp. Date: Department: Project Manager:

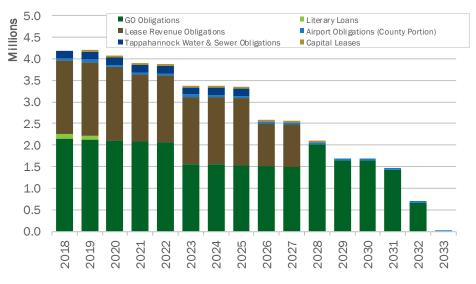




# **Tax Supported Debt Profile**



### Tax Supported Debt Service



### Par Outstanding – Estimated as of 6/30/2017<sup>(3)</sup>

Туре	Par Amount
School G.O. & Lit Loan Obligations	\$17,214,729
School Lease Revenue Obligations	8,103,030
County Lease Revenue Obligations	4,804,970
County Obligations (Tappahannock-Essex Airport Authority)	551,957
County Obligations (Tappahannock Water & Sewer)	1,151,407
County Capital Leases	368,716
Total	\$32,194,809

### Tax Supported Debt Service

FY	Principal	Interest	Total	10-yr Payout
Total	32,194,809	11,024,835	43,219,644	
2018	2,925,996	1,261,122	4,187,118	81.8%
2019	3,006,179	1,190,434	4,196,612	85.3%
2020	2,973,953	1,106,022	4,079,975	88.1%
2021	2,874,736	1,026,724	3,901,461	91.7%
2022	2,933,771	946,962	3,880,733	96.5%
2023	2,516,302	868,139	3,384,441	99.9%
2024	2,579,385	792,699	3,372,084	100.0%
2025	2,642,045	713,304	3,355,350	100.0%
2026	1,932,695	650,883	2,583,577	100.0%
2027	1,961,347	606,313	2,567,660	100.0%
2028	1,555,313	561,719	2,117,032	100.0%
2029	1,166,847	523,611	1,690,458	100.0%
2030	1,193,752	498,240	1,691,992	100.0%
2031	1,215,748	260,679	1,476,427	100.0%
2032	692,283	17,424	709,707	100.0%
2033	24,456	560	25,016	100.0%

Notes:

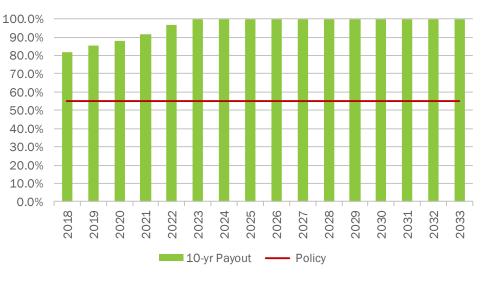
- 2011 VPSA QSCB debt service is shown per sinking fund requirements, gross of earnings and with gross interest expense. At 12/15/2011, the published QTCB (subsidy) rates were above/inline with the stated coupon rate of 4.25%. Therefore, at issue, interest expense should be fully subsidized by the Federal Government. However, due to sequestration, a reduction in subsidy was implemented. Currently, the sequester reduction is 6.6%; subject to County confirmation of actual subsidy receipts.
- County debt obligations related to Tappahannock-Essex County Airport Authority and Tappahannock Water & Sewer are reflected in the Debt Profile based upon previous discussions with the County.
- Includes debt service payments related to the September 1, 2017 Lease Purchase Agreement for Mobile Radio System.
- 4) As it relates to the County's debt service obligation for the VPSA 2012B bonds, VPSA refunded these Pooled Bonds in August 2017. The County will still pay the gross debt service per the 2012 Local School Bond (as reflected in the existing debt profile above), but will receive Refunding Credits by wire on or after August 1 of each year through final maturity of 2031. On average, the Refunding Credits will be about \$14,700; these Refunding Credits are reflected in the Affordability Analysis contained herein.

Source: CAFR, Closing Memos, and other financing documents.

### Key Debt Ratio: Tax Supported Payout Ratio



### 10-Year Payout Ratio



- Existing 10-year Payout Ratio
  - FY 2018: 81.8%
- The 10-Year Payout Ratio measures the amount of principal to be retired in the next 10 years.
- This ratio is an important metric that indicates whether or not a locality is back-loading its debt.
- The 10-Year Payout Ratio for all County debt shall target a minimum of 55% of total principal outstanding.



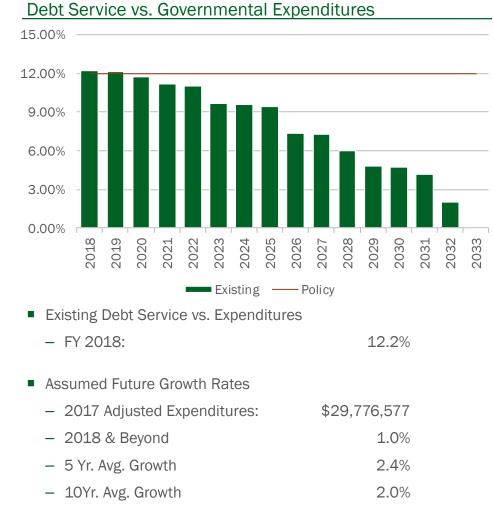


Debt to Real Property Value (per County Policy)

 Outstanding debt of the County whether general obligation, lease revenue or subject to annual appropriation, shall not exceed 3.5% of the assessed valuation of real property.

### **Key Debt Ratio: Debt Service vs. Expenditures**





The County established a Financial Policy target of 10% and a maximum of 12% Debt Service vs. Expenditures ratio.

Note: Governmental Expenditures represent the ongoing operating expenditures of the County and School Board (net of transfers). In this analysis, debt service and capital outlay expenditures are excluded.

Source: CAFR, Closing Memos, and other financing documents.

### **Debt Affordability Analysis**



**Existing Debt** 

А	В	С	D	E	F	G	н	I	J	к	L	Μ	N	0
	Debt	Service Requiremer	nts		Rev	venue Available for	DS				Debt Service Cash F	low Surplus (Defici	t)	
							VPSA Schedule of							
		Gross 2011		General Fund			Expected Credits						Estimated	
	Existing Debt	QSCBs Debt		Budgeted Debt	Credits for Series	Transfer: Debt	2017B	Total Revenues		Revenue From	Debt Service	Adjusted Surplus/	Incremental Tax	Debt Service
FY	Service	Service	Total	Service	2011 QSCBs	Service Reserve	Refunding	Available	Surplus/ (Deficit)	Prior Tax Impac	t Funds Utilized	(Deficit)	Equivalent	Funds
2017														1,700,064
2018	2,962,118	1,225,000	4,187,118	3,296,555	396,950		-	3,693,505	(493,613)	-	(493,613)	-	-	1,206,451
2019	2,971,612	1,225,000	4,196,612	3,296,555	396,950		11,596	3,705,101	(491,511)	-	(491,511)	-	-	714,940
2020	2,854,975	1,225,000	4,079,975	3,296,555	396,950		15,700	3,709,205	(370,770)	-	(370,770)	-	-	344,170
2021	2,676,461	1,225,000	3,901,461	3,296,555	396,950		15,700	3,709,205	(192,256)	-	(192,256)	-	-	151,914
2022	2,655,733	1,225,000	3,880,733	3,296,555	396,950	19,614	15,700	3,728,819	(151,914)	-	(151,914)	-	-	0
2023	2,403,885	980,556	3,384,441	3,296,555	396,950		15,700	3,709,205	324,764		-	324,764	-	324,764
2024	2,391,529	980,556	3,372,084	3,296,555	396,950		15,700	3,709,205	337,121	-	-	337,121	-	661,885
2025	2,374,794	980,556	3,355,350	3,296,555	396,950		15,700	3,709,205	353,855	-	-	353,855	-	1,015,740
2026	1,603,022	980,556	2,583,577	3,296,555	396,950		15,700	3,709,205	1,125,628	-	-	1,125,628	-	2,141,368
2027	1,587,104	980,556	2,567,660	3,296,555	396,950		15,700	3,709,205	1,141,545	-	-	1,141,545	-	3,282,913
2028	1,136,477	980,556	2,117,032	3,296,555	396,950		15,700	3,709,205	1,592,173		-	1,592,173	-	4,875,086
2029	709,903	980,556	1,690,458	3,296,555	396,950		11,150	3,704,655	2,014,197		-	2,014,197	-	6,889,282
2030	711,437	980,556	1,691,992	3,296,555	396,950		16,650	3,710,155	2,018,163		-	2,018,163	-	8,907,445
2031	708,372	768,056	1,476,427	3,296,555	198,475		12,300	3,507,330	2,030,903	-	-	2,030,903	-	10,938,348
2032	709,707	-	709,707	3,296,555	-		13,225	3,309,780	2,600,073		-	2,600,073	-	13,538,422
2033	25,016	-	25,016	3,296,555	-		-	3,296,555	3,271,539		-	3,271,539	-	16,809,960
									-	- 1	1	Fotal Tax Effect	0.00¢	
Total	28,482,144	14,737,500	43,219,644	52,744,880	5,358,825	19,614	206,221	58,329,540	Total		(1,700,064)			

Note: 2011 VPSA QSCB debt service is shown per sinking fund requirements, gross of earnings and with gross interest expense. At 12/15/2011, the published QTCB (subsidy) rates were above/in-line with the stated coupon rate of 4.25%. Therefore, at issue, interest expense should be fully subsidized by the Federal Government. However, due to sequestration, a reduction in subsidy was implemented. Currently, the sequester reduction is 6.6%; subject to County confirmation of actual subsidy receipts.

Assumed FY2018 Value of a Penny <sup>(1)</sup>:

\$125,100

Assumed Growth Rate: 1.00%

Based upon current Debt Service Budgeting Practices, the County does not have any "Natural" Debt Affordability until FY 2023; unless other Revenues are identified as being "Available" to supplement the County's Debt Service Budget.

<sup>(1)</sup> Obtained from FY 2018 budget document.

### **Key Next Steps**



- Distribute Project Request Document(s) / Form(s) to Department Heads, including guidelines for qualifying Capital Projects.
- Department Heads provide list of Capital Needs to County Management / Finance Department / Planning Commission.
- Capital Needs are reviewed and discussed with Department Heads.
- Capital needs are discussed with the County Planning Commission in conjunction with an initial Debt Capacity / Debt Affordability Analysis.
- Based upon results of the discussions with the County Planning Commission, the updated Capital needs are then discussed with the County Board of Supervisors in conjunction with the related Debt Capacity / Debt Affordability Analysis.
- Capital needs are further prioritized, funding sources are identified, and the initial 5-Year CIP is developed.
- Review the CIP and Debt Capacity / Debt Affordability analysis with the County Board of Supervisors as necessary.
- Finalize, Adopt, and Fund the CIP.







### **Existing Tax Supported Debt**



FY Total	Principal 32,194,809	Interest	Total
Total	32,194,809	11 004 925	
		11,024,835	43,219,644
2018	2,925,996	1,261,122	4,187,118
2019	3,006,179	1,190,434	4,196,612
2020	2,973,953	1,106,022	4,079,975
2021	2,874,736	1,026,724	3,901,461
2022	2,933,771	946,962	3,880,733
2023	2,516,302	868,139	3,384,441
2024	2,579,385	792,699	3,372,084
2025	2,642,045	713,304	3,355,350
2026	1,932,695	650,883	2,583,577
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2030	1,193,752	498,240	1,691,992
2031	1,215,748	260,679	1,476,427
2032	692,283	17,424	709,707
2033	24,456	560	25,016

#### Total Tax Supported Debt Service

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Source: CAFR, Closing Memos, and other financing documents.



GO Obligatio	ns			Literary Loans	;			Lease Revenue Obligations					
FY	Principal	Interest	Total	FY	Principal	Interest	Total	FY	Principal	Interest	Total		
Total	17,034,729	8,563,204	25,597,933	Total	180,000	10,800	190,800	Total	12,908,000	1,924,968	14,832,968		
2018	1,367,311	787,924	2,155,235	2018	90,000	7,200	97,200	2018	1,321,000	389,041	1,710,041		
2019	1,372,167	758,867	2,131,034	2019	90,000	3,600	93,600	2019	1,359,000	346,290	1,705,290		
2020	1,377,279	729,556	2,106,835	2020	-	-	-	2020	1,403,000	303,188	1,706,188		
2021	1,380,311	702,324	2,082,635	2021	-	-	-	2021	1,292,000	259,942	1,551,942		
2022	1,383,502	674,932	2,058,434	2022	-	-	-	2022	1,339,000	216,815	1,555,815		
2023	912,093	652,298	1,564,391	2023	-	-	-	2023	1,384,000	170,275	1,554,275		
2024	913,987	635,404	1,549,390	2024	-	-	-	2024	1,434,000	121,840	1,555,840		
2025	917,353	617,038	1,534,390	2025	-	-	-	2025	1,482,000	71,476	1,553,476		
2026	920,895	598,496	1,519,391	2026	-	-	-	2026	936,000	34,509	970,509		
2027	924,622	579,769	1,504,390	2027	-	-	-	2027	958,000	11,592	969,592		
2028	1,473,545	549,810	2,023,355	2028	-	-	-	2028	-	-	-		
2029	1,125,556	514,870	1,640,426	2029	-	-	-	2029	-	-	-		
2030	1,150,556	491,404	1,641,959	2030	-	-	-	2030	-	-	-		
2031	1,170,556	255,839	1,426,394	2031	-	-	-	2031	-	-	-		
2032	645,000	14,674	659,674	2032	-	-	-	2032	-	-	-		
2033	-	-	-	2033	-	-	-	2033	-	-	-		



ort Obliga	ations (County Port	ion)		Tappahanno	ck Water & Sewer (	Obligations		Capital Leas	es		
FY	Principal	Interest	Total	FY	Principal	Interest	Total	FY	Principal	Interest	Total
Total	551,958	223,551	775,508	Total	1,151,407	234,578	1,385,985	Total	368,716	67,733	436,449
2018	25,241	24,792	50,033	2018	122,444	52,165	174,609	2018	-	-	
2019	26,388	23,645	50,033	2019	126,741	46,270	173,011	2019	31,883	11,762	43,64
2020	27,589	22,444	50,033	2020	133,185	40,089	173,274	2020	32,900	10,745	43,64
2021	28,846	21,186	50,033	2021	139,630	33,577	173,206	2021	33,949	9,695	43,64
2022	30,163	19,870	50,033	2022	146,074	26,732	172,806	2022	35,032	8,612	43,64
2023	31,541	18,492	50,033	2023	152,518	19,579	172,098	2023	36,150	7,495	43,64
2024	32,985	17,048	50,033	2024	161,111	12,065	173,176	2024	37,303	6,342	43,64
2025	34,496	15,537	50,033	2025	169,704	4,102	173,805	2025	38,493	5,152	43,64
2026	36,079	13,954	50,033	2026	-	-	-	2026	39,721	3,924	43,64
2027	37,737	12,296	50,033	2027	-	-	-	2027	40,988	2,657	43,64
2028	39,473	10,560	50,033	2028	-	-	-	2028	42,296	1,349	43,64
2029	41,292	8,741	50,033	2029	-	-	-	2029	-	-	
2030	43,197	6,836	50,033	2030	-	-	-	2030	-	-	
2031	45,192	4,841	50,033	2031	-	-	-	2031	-	-	
2032	47,283	2,750	50,033	2032	-	-	-	2032	-	-	
2033	24,456	560	25,016	2033	-	-	-	2033	-	-	

Essex County, Virginia

18

### **General Obligations**



L,800,000 ate Literary Fun	d Loan 1999				\$4,340,228 School Financing	Bonds, Series 2001				\$6,919,103 School Einancing	Bonds, Series 2007			
FY	Coupon	Principal	Interest	Total	FY	Coupon	Principal	Interest	Total	FY	Coupon	Principal	Interest	Total
Total		180,000	10,800	190,800	Total		1,135,574	129,425	1,264,999	Total		3,929,155	1,103,344	5,032,49
2018	4.000%	90,000	7,200	97,200	2018	5.100%	223,763	47,637	271,400	2018	5.100%	343,548	188,952	532,50
2019	4.000%	90,000	3,600	93,600	2019	5.100%	226,033	36,167	262,200	2019	5.100%	346,134	171,366	517,50
2020					2020	5.100%	228,422	24,578	253,000	2020	5.100%	348,857	153,643	502,500
2021					2021	3.100%	228,590	15,210	243,800	2021	5.100%	351,721	135,778	487,499
2022					2022	5.100%	228,766	5,834	234,600	2022	5.100%	354,736	117,764	472,500
2023					2023					2023	4.350%	356,537	100,963	457,50
2024					2024					2024	5.100%	358,431	84,069	442,50
2025					2025					2025	5.100%	361,797	65,703	427,50
2026					2026					2026	5.100%	365,339	47,161	412,50
2027					2027					2027	5.100%	369,066	28,434	397,50
2028					2028					2028	5.100%	372,989	9,511	382,50
2029					2029					2029				
2030					2030					2030				
2031					2031					2031				
2032					2032					2032				
ated Date:	2/15/1999	N	ext Call:	TBD	Dated Date:	11/15/2001	Ν	lext Call:	Current	Dated Date:	11/8/2007	Ν	lext Call:	8/1/2017 100%
rpose:	Schools	In	surance:	N/A	Purpose:	Schools	h	nsurance:	N/A	Purpose:	Schools	Ir	nsurance:	N/A
upon Dates:	Feb 15, Aug 15	M	laturity Date:	2/15/2019	Coupon Dates:	Jan 15, Jul 15	Ν	laturity Date:	7/15/2021	Coupon Dates:	Jan 15, Jul 15	Ν	Naturity Date:	7/15/2027

### **General Obligations**



\$10,000,000 School Tax Credit	t Bonds (QSCB), Serie	as 2011-2 (\/PSA)			\$2,970,000 School Financing Bonds, Series 2012 (VPSA)							
FY	Coupon	Principal	Interest	Total	FY	Coupon	Principal	Interest	Total			
Total		9,000,000	5,737,500	14,737,500	Total		2,970,000	1,592,935	4,562,935			
2018	4.250%	800,000	425,000	1,225,000	2018		-	126,335	126,335			
2019	4.250%	800,000	425,000	1,225,000	2019		-	126,335	126,335			
2020	4.250%	800,000	425,000	1,225,000	2020		-	126,335	126,335			
2021	4.250%	800,000	425,000	1,225,000	2021			126,335	126,335			
2022	4.250%	800,000	425,000	1,225,000	2022		-	126,335	126,335			
2023	4.250%	555,556	425,000	980,556	2023			126,335	126,335			
2024	4.250%	555,556	425,000	980,556	2024			126,335	126,335			
2025	4.250%	555,556	425,000	980,556	2025		-	126,335	126,335			
2026	4.250%	555,556	425,000	980,556	2026			126,335	126,335			
2027	4.250%	555,556	425,000	980,556	2027			126,335	126,335			
2028	4.250%	555,556	425,000	980,556	2028	4.050%	545,000	115,299	660,299			
2029	4.250%	555,556	425,000	980,556	2029	5.050%	570,000	89,870	659,870			
2030	4.250%	555,556	425,000	980,556	2030	3.050%	595,000	66,404	661,404			
2031	4.250%	555,556	212,500	768,056	2031	4.550%	615,000	43,339	658,339			
2032					2032	4.550%	645,000	14,674	659,674			
Dated Date:	12/15/2011		Next Call:	N/A	Dated Date:	5/10/2012	Ν	lext Call:	8/1/2022 100%			
Purpose:	Schools		Insurance:	N/A	Purpose:	Schools	h	Insurance:				
Coupon Dates:	Jun 1, Dec 1		Maturity Date:	12/1/2030	Coupon Dates:	Jan 1,5 Jul 15	Ν	Naturity Date:	7/15/2031			

### Lease Revenue Obligations



\$6,275,000 Virginia Pooled Fi	nancing Program, Serie	es 2011B (VRA)			\$4,778,000 2016 Lease Reve	(of \$9,310,000) enue BB&T (Refunds	2011A SunTrust)			\$796,000 (of \$9,310,000) 2016 Lease Revenue BB&T (Refunds 2011B Bank of Lancaster)					
FY	Coupon	Principal	Interest	Total	FY	Coupon	Principal	Interest	Total	FY	Coupon	Principal	Interest	Total	
Total		4,300,000	841,800	5,141,800	Total		4,418,000	555,850	4,973,850	Total		736,000	92,759	828,759	
2018	4.825%	550,000	190,056	740,056	2018	2.420%	396,000	102,124	498,124	2018	2.420%	66,000	17,013	83,013	
2019	3.721%	570,000	166,181	736,181	2019	2.420%	405,000	92,432	497,432	2019	2.420%	67,000	15,403	82,403	
2020	4.428%	595,000	142,403	737,403	2020	2.420%	415,000	82,510	497,510	2020	2.420%	69,000	13,758	82,758	
2021	4.426%	465,000	118,941	583,941	2021	2.420%	425,000	72,346	497,346	2021	2.420%	70,000	12,076	82,076	
2022	5.125%	490,000	96,094	586,094	2022	2.420%	435,000	61,940	496,940	2022	2.420%	73,000	10,346	83,346	
2023	5.125%	515,000	70,341	585,341	2023	2.420%	446,000	51,280	497,280	2023	2.420%	74,000	8,567	82,567	
2024	5.125%	545,000	43,178	588,178	2024	2.420%	456,000	40,366	496,366	2024	2.420%	76,000	6,752	82,752	
2025	5.125%	570,000	14,606	584,606	2025	2.420%	468,000	29,185	497,185	2025	2.420%	78,000	4,888	82,888	
2026					2026	2.420%	480,000	17,714	497,714	2026	2.420%	81,000	2,965	83,965	
2027					2027	2.420%	492,000	5,953	497,953	2027	2.420%	82,000	992	82,992	
2028					2028					2028					
2029					2029					2029					
2030					2030					2030					
2031					2031					2031					
2032					2032					2032					
2033					2033					2033					
Dated Date: Closing Date:	10/16/2011 11/16/2011	٢	Vext Call:	11/1/2021 100%	Dated Date:	3/24/2016		Next Call:	12/15/2016 101%	Dated Date:	3/24/2016	I	Next Call:	12/15/2016 101%	
Purpose:	Schools/Gen. Gov't (68.61% / 31.39%		nsurance:	N/A	Purpose:	Schools (Refunds	2011A)	Par Call:	12/15/2021 100%	Purpose:	Schools (Refunds 201	.1B)	Par Call:	12/15/2021 100%	
Coupon Dates:	Apr 1, Oct 1	N	Naturity Date:	10/1/2024	Coupon Dates:	Jun 15, Dec 15		Maturity Date:	12/15/2026	Coupon Dates:	Jun 15, Dec 15		Maturity Date:	12/15/2026	

DAVENPORT & COMPANY -

21

### Lease Revenue Obligations



1,008,000 016 Lease Reve	(of \$9,310,000) enue BB&T (Refunds	2008 Motorola L	ease)		\$1,789,000 2016 Lease Rev	(of \$9,310,000) enue BB&T (E-911 Com	munications)			\$939,000 2016 Lease Rev	(of \$9,310,000) enue BB&T (Land Acq	uisition)		
FY	Coupon	Principal	Interest	Total	FY	Coupon	Principal	Interest	Total	FY	Coupon	Principal	Interest	Total
Total		932,000	117,322	1,049,322	Total		1,654,000	208,120	1,862,120	Total		868,000	109,118	977,11
2018	2.420%	83,000	21,550	104,550	2018	2.420%	148,000	38,236	186,236	2018	2.420%	78,000	20,062	98,06
2019	2.420%	85,000	19,517	104,517	2019	2.420%	152,000	34,606	186,606	2019	2.420%	80,000	18,150	98,150
2020	2.420%	88,000	17,424	105,424	2020	2.420%	155,000	30,891	185,891	2020	2.420%	81,000	16,202	97,202
2021	2.420%	90,000	15,270	105,270	2021	2.420%	159,000	27,092	186,092	2021	2.420%	83,000	14,218	97,218
2022	2.420%	92,000	13,068	105,068	2022	2.420%	163,000	23,196	186,196	2022	2.420%	86,000	12,173	98,173
2023	2.420%	94,000	10,817	104,817	2023	2.420%	167,000	19,203	186,203	2023	2.420%	88,000	10,067	98,067
2024	2.420%	96,000	8,518	104,518	2024	2.420%	171,000	15,113	186,113	2024	2.420%	90,000	7,913	97,913
2025	2.420%	99,000	6,159	105,159	2025	2.420%	175,000	10,926	185,926	2025	2.420%	92,000	5,711	97,711
2026	2.420%	101,000	3,739	104,739	2026	2.420%	180,000	6,631	186,631	2026	2.420%	94,000	3,461	97,461
2027	2.420%	104,000	1,258	105,258	2027	2.420%	184,000	2,226	186,226	2027	2.420%	96,000	1,162	97,162
2028					2028					2028				
2029					2029					2029				
2030					2030					2030				
2031					2031					2031				
2032					2032					2032				
2033					2033					2033				
ated Date:	3/24/2016		Next Call:	12/15/2016 101%	Dated Date:	3/24/2016		Next Call:	12/15/2016 101%	Dated Date:	3/24/2016	Ν	lext Call:	12/15/2016 101%
urpose:	Equipment (Refu	nds 2008)	Par Call:	12/15/2021 100%	Purpose:	E-911 Communication	ons	Par Call:	12/15/2021 100%	Purpose:	Land Acquisition	P	ar Call:	12/15/2021 100%
oupon Dates:	Jun 15, Dec 15		Maturity Date:	12/15/2026	Coupon Dates:	Jun 15, Dec 15		Maturity Date:	12/15/2026	Coupon Dates:	Jun 15, Dec 15	Ν	laturity Date:	12/15/2026

DAVENPORT & COMPANY -

22



RA Airports Revo	lving Fund Revenue Bon	ds Series 2007	7 Taxable (04a)		VRA Airports Revolving Fund Revenue Bonds Series 2007 Taxable (04b)				VRA Airports Revolving Fund Revenue Bonds Series 2007 Taxable (04c)					
FY	Coupon	Principal	Interest	Total	FY	Coupon	Principal	Interest	Total	FY	Coupon	Principal	Interest	Total
Total		345,261	160,145	505,406	Total		171,184	52,069	223,254	Total		35,513	11,336	46,84
2018	5.150%	15,017	17,590	32,607	2018	3.500%	8,486	5,918	14,403	2018	3.660%	1,738	1,284	3,02
2019	5.150%	15,800	16,807	32,607	2019	3.500%	8,785	5,618	14,403	2019	3.660%	1,803	1,220	3,02
2020	5.150%	16,624	15,983	32,607	2020	3.500%	9,095	5,308	14,403	2020	3.660%	1,869	1,153	3,02
2021	5.150%	17,491	15,115	32,607	2021	3.500%	9,417	4,987	14,403	2021	3.660%	1,938	1,084	3,02
2022	5.150%	18,404	14,203	32,607	2022	3.500%	9,749	4,654	14,403	2022	3.660%	2,010	1,013	3,02
2023	5.150%	19,364	13,243	32,607	2023	3.500%	10,093	4,310	14,403	2023	3.660%	2,084	938	3,02
2024	5.150%	20,374	12,233	32,607	2024	3.500%	10,450	3,954	14,403	2024	3.660%	2,161	861	3,02
2025	5.150%	21,437	11,170	32,607	2025	3.500%	10,818	3,585	14,403	2025	3.660%	2,241	782	3,02
2026	5.150%	22,555	10,052	32,607	2026	3.500%	11,200	3,203	14,403	2026	3.660%	2,324	699	3,02
2027	5.150%	23,731	8,875	32,607	2027	3.500%	11,596	2,808	14,403	2027	3.660%	2,410	613	3,02
2028	5.150%	24,969	7,637	32,607	2028	3.500%	12,005	2,398	14,403	2028	3.660%	2,499	524	3,02
2029	5.150%	26,272	6,335	32,607	2029	3.500%	12,429	1,974	14,403	2029	3.660%	2,591	432	3,02
2030	5.150%	27,642	4,965	32,607	2030	3.500%	12,868	1,536	14,403	2030	3.660%	2,687	336	3,02
2031	5.150%	29,084	3,523	32,607	2031	3.500%	13,322	1,081	14,403	2031	3.660%	2,786	237	3,02
2032	5.150%	30,601	2,006	32,607	2032	3.500%	13,793	611	14,403	2032	3.660%	2,889	134	3,02
2033	5.150%	15,894	409	16,303	2033	3.500%	7,078	124	7,202	2033	3.660%	1,484	27	1,51
ated Date:	3/21/2007		Next Call: ith VRA consent	8/1/2017 100%	Dated Date:	3/21/2007		ext Call: h VRA consent	8/1/2017 100%	Dated Date:	3/21/2007		ext Call: h VRA consent	8/1/2017 100%
urpose:	Airport (County portion	) I	nsurance:	N/A	Purpose:	Airport (County portion	i) li	surance:	N/A	Purpose:	Airport (County portio	n) Ir	surance:	N/A
oupon Dates:	Jan 1, Jul 1	,	Maturity Date:	7/1/2032	Coupon Dates:	Jan 1, Jul 1	Ν	laturity Date:	7/1/2032	Coupon Dates:	Jan 1, Jul 1	N	laturity Date:	7/1/2032



FY	Coupon	Principal	Interest	Total
Total	Estimated	1,151,407	234,578	1,385,985
2018	4.531%	122,444	52,165	174,609
2019	4.497%	126,741	46,270	173,011
2020	4.443%	133,185	40,089	173,274
2021	4.366%	139,630	33,577	173,206
2022	4.247%	146,074	26,732	172,806
2023	4.051%	152,518	19,579	172,098
2024	3.647%	161,111	12,065	173,176
2025	2.417%	169,704	4,102	173,805
2026				
2027				
2028				
2029				
2030				
2031				
2032				
2033				
ated Date:	Unknown		Next Call:	Unknown
urpose:	W&S		Insurance:	Unknown
oupon Dates:	3/25,9/25		Maturity Date:	3/25/2025



FY	Coupon	Principal	Interest	Total
Total		368,716	67,733	436,44
2018				
2019	3.190%	31,883	11,762.04	43,64
2020	3.190%	32,900	10,744.98	43,64
2021	3.190%	33,949	9,695.47	43,64
2022	3.190%	35,032	8,612.48	43,64
2023	3.190%	36,150	7,494.95	43,64
2024	3.190%	37,303	6,341.76	43,64
2025	3.190%	38,493	5,151.79	43,64
2026	3.190%	39,721	3,923.86	43,64
2027	3.190%	40,988	2,656.76	43,64
2028	3.190%	42,296	1,349.25	43,64
2029				
2030				
2031				
2032				
2033				
ated Date:	9/1/2017	30 days notice	/Purchase Option	n Price in Exhibit
		9	9/1/17-9/1/24	3.50%
urpose:	Mobile Radio System	9/1	/24-9/1/2025	3.00%
		9/	1/2025 & after	2.50%
Coupon Dates:	Sep 1	N	laturity Date:	9/1/2027

\$368,716.06

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Source: CAFR, Closing Memos, and other financing documents.



# Appendix B

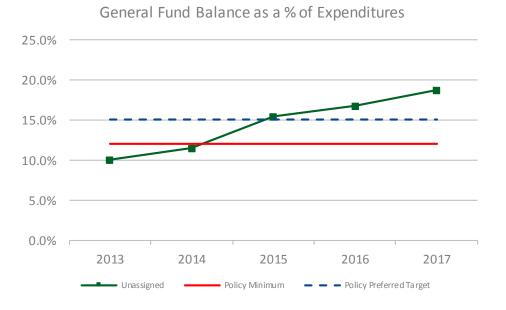
**Fund Balance** 



### General Fund Balance (per County Policy)

	0040	0044	0045	0040	0047
	2013	2014	2015	2016	2017
1 Expenditures (per County Policy)					
2 Total Governmental Funds	28,526,023	28,466,218	21,103,961	23,682,412	23,990,248
3 Total School Funds	16,087,809	16,141,932	17,189,325	17,575,065	17,674,852
4 Total IDA Fund	-	1,345	92,484	89,031	38,250
5 Less: Local Contribution	(5,650,918)	(6,132,678)	(6,436,477)	(7,102,072)	(7,514,243)
6 Less: Capital Projects	(9,332,322)	(8,352,355)	(544,641)	(125,425)	(693,396)
7 Adjusted Expenditures (per County Policy)	29,630,592	30,124,462	31,404,652	34,119,011	33,495,711
8					
9 General Fund Balance					
10 Nonspendable	-	-	-	-	-
11 Restricted	112,635	71,647	-	-	-
12 Committed	-	-	-	-	-
13 Assigned	-	-	-	-	-
14 Unassigned	2,957,184	3,441,687	4,844,163	5,701,534	6,257,528
15 Total	3,069,819	3,513,334	4,844,163	5,701,534	6,257,528
16					
17 General Fund Balance Ratios (per County Policy)					
18 Unassigned as a % of Expenditures	10.0%	11.4%	15.4%	16.7%	18.7%
19 Other Fund Balance					
20 School Construction	8,679,141	335,703	-	-	-
21 Capital Projects	-	-	-	2,864,317	2,291,849
22 Other Governmental	94,329	89,919	300,833	189,874	194,043
23 Debt Service Funds	640,064	640,064	640,064	1,400,064	1,700,064
24 Total	9,413,534	1,065,686	940,897	4,454,255	4,185,956
25					
26 GRAND TOTAL	12.483.353	4.579.020	5.785.060	10.155.789	10.443.484

- Unassigned Fund Balance Policy
  - i. The County shall maintain an unassigned fund balance at fiscal yearend for the purposes of unanticipated expenditures, to provide for cash flow reserves during the fiscal year due to the timing difference between the receipt of revenues and disbursement of expenditures, and to meet reserve policies and bond covenants.
  - ii. The County shall endeavor to achieve and thereafter maintain to the extent practicable a year-end balance at an amount equal to a <u>minimum of 12%</u> of governmental fund expenditures, with a <u>preferred</u> <u>target of 15%</u> of governmental fund expenditures, less any Capital Outlay projects funded with Bond Proceeds.



### Fiscal Year End 2017

Based upon the Policy Minimum of 12%, the County has an excess of \$2,238,043 in Unassigned Fund Balance.

Based upon the Preferred Target of 15%, the County has an excess of \$1,233,171 in Unassigned Fund Balance.

Source: County CAFRs and Staff.







**Financial Policies** 

### **Financial Policies**

### Accounting Policy

### 1. General

- a. an accounting policy addresses the accounting methods utilized in the different fund types for revenues, expenditures, assets, liabilities, and fund equity;
- b. An accounting policy also addresses the process through which revenues are collected and disbursements made.
- 2. Standards
  - a. Generally Accepted Accounting Principles (GAAP)
  - b. Governmental Accounting Standards Board (GASB)
  - c. Code of Virginia
  - d. Commonwealth of Virginia's Library and Archives Public Records Management
  - e. Auditor of Public Accounts Uniform Financial Reporting Manual
- 3. Financial Statements
  - a. All activities for which the county exercises oversight responsibility are incorporated into the financial statements to form the reporting entity.
  - b. Include legally separate organizations which:
    - i. The County appoints a majority of the governing board and either
    - ii. The County can impose its will
    - iii. Or there exists a financial benefit or burden
    - iv. Or there is a fiscal dependence
  - c. The School Board and all of its funds (School Operating, Grants, Child Nutrition) are classified as a Component Unit of the County.
  - d. EDA
  - e. Airport Authority
  - f. The County's Comprehensive Annual Financial Report (CAFR) will be prepared at the conclusion of the County audit.
- 4. Fund Accounting
  - a. Accounts are organized on the basis of funds, each of which is considered to be a separate accounting entity.
  - b. Operations of each fund are accounted for with a separate set of self-balancing accounts, which comprise its assets, liabilities, fund equities, revenues, and expenditures or expenses as appropriate.
  - c. Modified accrual basis of accounting will be followed by the governmental funds and agency funds with revenues recognized when measurable and available and expenditures recognized when incurred, with the exception of interest on long-term debt, which is recognized when due.

- d. Proprietary fund types will follow accrual basis of accounting with revenues recognized when due.
- e. Purchase orders, contracts, and other commitments for expenditure of monies are recorded in order to reserve that portion of the applicable appropriation.

#### 5. Fixed Assets

- a. Fixed assets shall be capitalized for individual items greater than \$5,000, with the exception of buildings, building improvements, construction in progress, intangible assets and land.
- b. Buildings, building improvements, construction in progress and tangible assets shall be capitalized for units greater than \$50,000.
- c. Land shall be capitalized regardless of cost.
- d. Fixed assets shall be depreciated over the estimated useful life of the asset. Enterprise funds will recognize depreciation expense.

#### Audit Policy

#### 1. General

Audit policy provides guidance on the selection of an independent accounting firm to provide opinions and/or reports on the County's financial statements and internal controls in compliance with Federal and State Standards.

#### 2. Standards

- a. General Accepted Auditing Standards (GAAS).
- b. Governmental Auditing Standards issued by the Comptroller General of the United States.
- c. Specifications for Audit of Counties, Cities, and the Commonwealth of Virginia.
- d. Office of Management and Budget (OMB) Circular 133-A Audits of States and Local Governments and Non-Profit Organizations.
- e. Code of Virginia.

3. Planning and Performance

- a. To obtain reasonable assurance as to whether the financial statements are free of material misstatement by examining on a test basis evidence supporting the amounts and disclosures in the financial statements.
- b. To maintain compliance with the Single Audit Act.
- c. To perform additional audits of County, School Board and Constitutional Officer activities based upon risk assessment of activity, function or process.
- 4. Selection of Auditors

a. Auditors will be selected to perform annual audits through a request for proposal (RFP) process every five years, unless otherwise approved by the Board of Supervisors. The selection of the auditors will be made jointly between the County and Schools.

#### Budget Policy

#### 1. General

- a. The County's budget policy will address the processes by which a budget is formulated from departmental requests to Board of Supervisors' adoption and other issues presented to the Board of Supervisors during the budget process.
- b. A budget policy addresses the authorization levels for the approval of the annual budget and all budget adjustments for revenues and expenditures of all funds.
- c. The state code requires that the School Board present a balanced budget, in which revenues equal expenditures, to the county on or before April 1. This budget document covers the period from July 1 through June 30.
  - d. There are three primary phases in the budget development process: 1) Superintendent's Proposed Operating Budget (administrative recommendation presented to the School Board),

2) School Board Proposed Budget (School Board recommendation to the County Board of Supervisors, and 3) School Board Adopted Budget (School Board adopted operating budget based on funding authorization/appropriation by County).

- i. The county approves the appropriation for the school system generally no later than May 15. Following the approval of total budget appropriation, the School Board makes the necessary adjustments to their budget proposal and adopts a final budget.
- The County is responsible in setting the overall (lump sum) appropriation and does not exercise "line-item" authority over the School Budget, this is vested with the School Board. Therefore, the remainder of this policy does not apply to the School
- d. To maintain a budgeting control system that helps the County adhere to the budget, with monthly status reports comparing actual revenues and expenditures to budgeted amounts.
- e. To establish a risk management program to safeguard public assets held in trust and to minimize the financial liability arising from accidental injury or death.

- f. To provide for adequate maintenance of capital plant and equipment and develop a capital asset replacement schedule from the fixed asset inventory records.
- g. To remain current in payments to the Virginia Retirement System and to pursue legislative options that reduce or eliminate unfunded pension liabilities.
- h. To annually increase the proportion of expenditures providing direct services to total budgeted expenditures and to annually decrease the proportion of expenditures supporting administration or other non-direct service activities.
- i. To finance recurring expenses from recurring revenue sources and to not develop a dependency, within the operating budget, on nonrecurring revenue sources.

### 2. Standards

- a. Generally Accepted Accounting Principles (GAAP)
- b. Uniform Financial Reporting Model of the Auditor of Public Accounts of the Commonwealth of Virginia.
- c. Code of Virginia.

#### 3. Budget Objectives

- a. The County Administrator will identify proposed budget objectives and budget schedule to be presented to the Board of Supervisors.
- b. The budget objectives will be used as the foundation in the formulation of the County Administrator's Recommended Budget and the Budget Schedule will identify important dates throughout the budget preparation and adoption period.
- c. At least once every four years, the County will reassess services and service levels.
- d. The following objectives shall be reviewed during the annual budget process:
  - i. Anticipated property tax rate and assessment changes.
  - ii. Provision of adequate employee compensation.
  - iii. Compliance with financial policies.
  - iv. Vehicle replacement programs.
  - v. Reserve for contingencies within the budget year will be appropriated in the General Fund at an amount equal to at least 0.5 of the General Fund budget whenever practicable.
  - viii. Enterprise funds will be self-supporting through revenues generated from their enterprise activities.

e. The following items will occur in conjunction with the budget preparation and adoption process unless it has been determined that the proposed item is needed in a more expedited manner, in which case the Board of Supervisors approval is required.

- i. Ordinance change involving fee/rate changes.
- ii. New positions or changes to existing positions.
- iii. Requests for bond referendums for which the results of the referendum will occur prior to the appropriating of bond proceeds and expenditures.
- iv. Reimbursement resolutions for debt financed capital projects that would allow certain appropriated expenditures to occur prior to the receipt of debt proceeds.
- v. Acquisition of vehicles.
- vi. Assessment of property values for tax purposes by the Commissioner of the Revenue.
- vii. Estimate of year-end fund balances by the Treasurer.
- 4. Budget Preparation
  - a. The County Administrator will establish a budget schedule by the second Tuesday in October, which will include important dates throughout the budget preparation period.
  - b. All departments, excluding the School Board will submit their requested budget to the County Administrator by February 1 or as soon as practicable thereafter, with the requested budget providing detail to personnel, operating and capital requests, including five-year capital improvement program requests, and performance objectives as well as capital improvement needs through the next ten years that are anticipated to be considered for inclusion in the CIP in five years.
  - c. County Commissions, Volunteer Organization, and Other Organizations.
    - d. All community organizations shall submit their requests for contributions to the County Administrator's office.
    - ii. The volunteer fire departments and EMS shall assist in the formation of the Fire and EMS budgets.
    - The Community Services Board and Social Services Board shall approve the departmental budget of their respective organizations prior to submission to the County Administrator's Office.
  - d. At a meeting of the Board of Supervisors in March, the County Administrator shall submit to the Board of Supervisors a proposed budget, which includes proposed expenditures, segregated at the departmental level between personal services, operating expenditures and capital outlay, and a means of financing the expenditures for the fiscal year commencing July 1.
  - e. A consolidated Public Hearing on the budget, ordinance changes, and personal property tax rates with a separate public hearing on the real property tax rate change, if applicable, shall be held no later than five weeks after the County Administrator submits the proposed budget.

- f. The consolidated Public Hearing notices shall appear at least seven days prior to the Public Hearing date, or such period of time as is required by law.
- g. The proposed budget summary shall be placed on the County's web page.
- 5. Budget Adoption
  - a. As soon as practicable following the Public Hearing, the Board of Supervisors will adopt a balanced budget.
  - b. The budget is legally enacted through passage of an Appropriations Resolution for all governmental and proprietary fund types that places legal restrictions on expenditures at the function level or category level.
  - c. Although legal restrictions on expenditures are established at the function or activity level, effective administrative control over expenditures is maintained through the establishment of more detailed line-item budgets.
  - d. At all times and notwithstanding anything in these policies to the contrary, the County will maintain compliance with the Code of Virginia in appropriating funds, advertising public notices, ordinance changes, requests for referendums, and any other legal restrictions imposed upon localities.
  - e. Included with the budget resolutions is approval for the re-appropriation of all encumbered balances and capital project unencumbered balances at fiscal year-end.
  - f. The Adopted Budget Document will be placed on the County's web page.
- 6. Budget Amendments
  - a. Any additional appropriation which increases the total budget by more than 1 of the total budget will be advertised for a Public Hearing at least seven days prior to the Board of Supervisors' approval of transfer, or as otherwise required by the Code of Virginia.
  - b. All transfers requiring Board of Supervisors' approvals that have been initiated from Social Services must have the Social Services Board approve the transfer prior to presentation to the Board of Supervisors.
  - c. If deficits appear to be forthcoming within a fiscal year the County Administrator will recommend spending reduction to be approved by the Board during the fiscal year in order to sufficiently offset the deficit.
- 7. Budgetary Accounting
  - a. Budgets are adopted on a basis consistent with GAAP for all government funds.
  - b. Budgets for the propriety funds are also adopted in accordance with GAAP, with the exception that a budget provision is made for the payment of debt principal, reduction of refundable developer capacity fees credits and rebates, and depreciation is not budgeted.
  - c. All budget data in the Comprehensive Annual Financial Report represents the revised budget (adopted budget, re-appropriations and budget transfers).

#### Fund Balance Policy

#### 1. General

- a. The County desires to maintain the financial operation of the County in a manner consistent with sound financial management principles including guidelines and criteria established by bond rating agencies and the Governmental Accounting Standards Board (GASB).
- b. Sound financial management principles include the establishment of unassigned fund balances sufficient to maintain required cash flows and provide reserve for unanticipated expenditures, revenue shortfalls and other specific uses.
- c. The County will endeavor to maintain balances at such a level that it will not regularly incur short-term borrowings as a means to fund operations.
- 2. Standards
  - a. Governmental Accounting Standards Board (GASB)
- 3. Planning and Performance

a. Classifications of Fund Balance. The County will classify fund balances in the following manner consistent with the requirements of GASB 54:

#### i. Non-Spendable Fund Balance

- a. The portion of fund balance that are not in cash or readily convertible to cash in the short term.
- b. Inventory balances at fiscal year-end that represent amounts invested in inventory and not available for appropriation.
- c. Advances to other funds at fiscal year-end that are currently not available for appropriation.
- ii. Restricted Fund Balance
  - a. Funds only able to be spent for specific purposes as stipulated by contributors outside the County government.
  - b. Includes items such as restricted grants, unspent categorical state funds
- iii. Committed Fund Balance
  - a. Funds available for a specific use as designated by action of the Board of Supervisors
  - b. Outstanding encumbrances (i.e., purchase orders, contracts and other commitments at fiscal year-end
  - c. Funds re-appropriated to a subsequent year's budget
- iv. Assigned Fund Balance

- a. Funds intended for a specific use as designated by the County Administrator
- b. Fund balances in all funds except the general fund are assigned.
- v. Unassigned Fund Balance

a. All balances not restricted in use to another category.

### b. Order of use

- It is the policy of Essex County to use funds from the fund balance categories in order of most restrictive to least restrictive, as appropriate. For example, for an allowable expenditure, restricted fund balances will be spent before committed, and committed before assigned fund balances when funds designated for the same purposes are available in multiple categories.
- c. Re-appropriations of capital project funds
  - i. The County Administrator shall have the authority to re-appropriate unencumbered balances to continue appropriated capital projects into the next fiscal year.
- d. Unassigned Fund Balance
  - i. The County shall maintain an unassigned fund balance at fiscal year-end for the purposes of unanticipated expenditures, to provide for cash flow reserves during the fiscal year due to the timing difference between the receipt of revenues and disbursement of expenditures, and to meet reserve policies and bond covenants.
  - ii. The County shall endeavor to achieve and thereafter maintain to the extent practicable a year-end balance at an amount equal to a minimum of 12% of governmental fund expenditures, with a preferred target of 15% of governmental fund expenditures, less any Capital Outlay projects funded with Bond Proceeds.

### Debt Policies

1. The County will confine long-term borrowing to capital improvement or projects that cannot be financed from current revenues except where approved justification is provided.

- 2. The County will utilize a balanced approach to capital funding utilizing debt financing, draws on capital reserves and/or fund balances in excess of policy targets, and current-year (pay-as-you-go) appropriations.
- 3. When the County finances capital improvements or other projects by issuing bonds or entering into capital leases, it will repay the debt within a period not to exceed the expected useful life of the project. Target debt ratios will be annually calculated and included in the review of financial trends.
- 4. Outstanding debt of the County whether general obligation, lease revenue or subject to annual appropriation, shall not exceed 3.5% of the assessed valuation of real property. Annual debt service spending should target 10% or less and shall not exceed 12% of total annual general fund expenditures net of interfund transfers and inclusive of Essex County School Board's expenditures. The ten-year payout ratio for all County debt shall target a minimum of 55% of total principal outstanding. These ratios will be measured annually.
- 5. Where feasible, the County will explore the usage of special assessment, revenue, or other self-supporting bonds instead of general obligation bonds.
- 6. The County will only issue tax anticipation debt due to unforeseen circumstances and where cash flow projections identify an absolute need, and will retire any such tax anticipation debt annually. Bond anticipation debt will be retired within six months after completion of the project or upon availability of permanent financing.

#### Reserve Polices

- 1. The County Board may, from time-to-time, appropriate unassigned fund balances that will reduce available fund balances below the 12% minimum unassigned fund balance for the purposes of a declared fiscal emergency or other such global purpose as to protect the long-term fiscal security of the County. In such circumstances, the Board will adopt a plan to restore the available fund balances to the policy level within 36 months from the date of the appropriation. If restoration cannot be accomplished within such time period without severe hardship to the County, then the Board will establish a different but appropriate time period.
- 2. In recognition of the incremental costs of capital improvements and their future maintenance and replacement costs, the County will establish a Capital Improvements Reserve Fund. The level of the Fund will be determined on an annual basis and incorporated into the County's Annual Operating Budget. This Fund will be initially established at some minimum level based upon a further evaluation of future capital improvements needs (inclusive of pay-go capital).



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